



## **TILE REMOVE AND REPLACE "NOT ALL ROOFS ARE CREATED EQUAL"**

As a homeowner, selecting a roofing contractor can be an exhausting experience; who do you believe and why are there so many different options and prices?

It is imperative to familiarize yourself with the terms of the contract and understand what you are really getting. Like no other roof system, concrete and clay roof tile have consumed the market these past 10-15 years, and simply put, is the main roofing choice of nearly all new homes built today in Arizona.

Tile is an excellent choice of roofing material for your home, however, unlike other roof systems the "NUTS AND BOLTS" of a tile roof are **BENEATH** the tile! Most homeowners are told that a tile roof will last a lifetime. This is somewhat true as the tile itself will last a long time. It will experience color fading due to our abundant sunshine. On occasion, tile will crack due to the manufacturing process or an errant golf ball! Your air conditioning repairman might break several tiles while walking across your roof to get to you're A/C unit, but the tile itself will last. The same can't be said about the most **CRITICAL** part of your tile roof, the **FELT UNDERLAYMENT** and **METAL FLASHING!** It is through our time tested experience that we know most tile roofs start experiencing leaks as early as 8-10 years after they have been installed and this is mainly due to substandard underlayments used and poor workmanship on metal flashing details. That's right, only 8-10 years! Unfortunately, the existing specifications from the tile manufacturers and building codes alike are, in our opinion, inadequate for a long term tile roof system.

At Scott Roofing Company, **WE BELIEVE WE CAN DO BETTER!** Our tile system has been tried and proven, as we have thousands of satisfied homeowners who have the peace of mind knowing that their roof was installed above and beyond the industry "norm". We won't install a new tile roof or retrofit your existing tile roof any other way!

Attached are the differences and specifications on our tile roofs that we use to ensure you the **QUALITY** and **LONGEVITY** you should **EXPECT FROM A ROOFING CONTRACTOR. DON'T BE FOOLED, ALL ROOFS AND ROOFING CONTRACTORS ARE NOT THE SAME!** We welcome the opportunity to educate you, and hope that this information is beneficial to you in your contractor selection.

As you are reading our specifications and practices below simply ask yourself, "Are Scott Roofing Company's competitors proposing to do this to my roof?" We believe that most aren't. Don't let price be your only guide. You don't want to have to go through this process again anytime soon!

## **CALL THE PROS! 602-944-6506**

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